

BUSINES BAROMETER 2016

Plastic and tools sector

*Development
Association NERDA*

Opening remarks

Within the CREDO project, since 2009, regional Development Association NERDA has been conducting surveys within the most propulsive industrial sectors in the region. By introducing popular methods for the assessment of business environment we wish to provide a high quality and credible view of the business environment in the region.

Also, since this method is consistent with the global practice of monitoring economic trends and assessment of business environment, this document may represent a useful source of information for those interested parties from abroad, which have or are planning to establish business contacts in North-East Bosnia and Herzegovina.

In order to provide the users of this publication with valuable insights into the state of the considered industrial sectors, we decided to combine data from multiple sources that are classified in several different ways.

In this sense, the document is comprised of 3 parts - the state of the NE BIH according to certain economic parameters (with display of status according to administrative units), a comparative view of the situation in the NE BIH with the situation at the state level and display of the most successful companies in the considered sectors / subsectors.

Abundance of information will, hopefully, provide interested readers with a basis for better understanding of the state in sectors considered.

The authors of this publication, on this occasion, have not indulged themselves in further commenting on the displayed parameters, leaving readers with an opportunity to make their own views and conclusions on the basis of the information displayed.

Methods

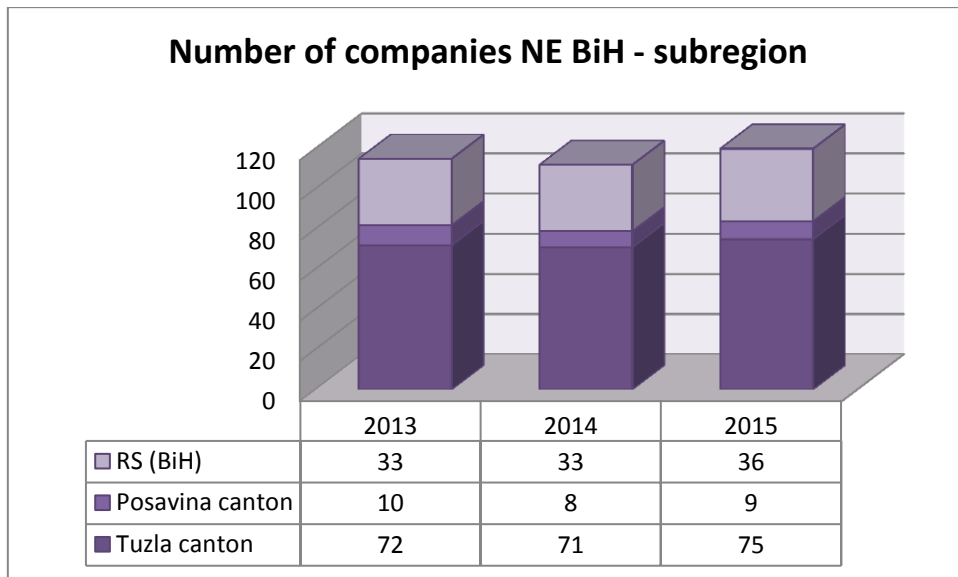
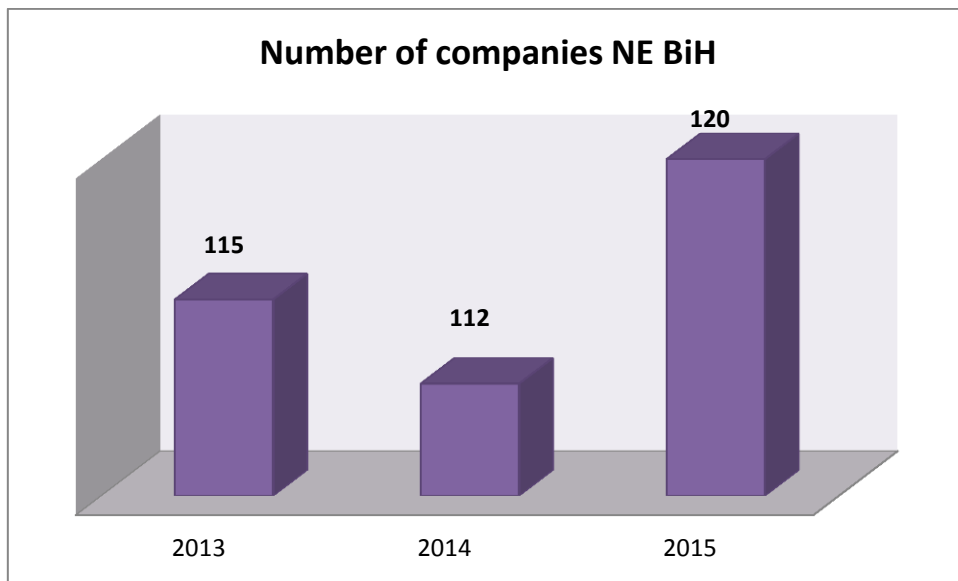
- **Focus on selected industrial sectors**

In the process of forming a list of SMEs that will be involved in this activity, the focus was on SMEs that operate in plastic and tools industry sector.

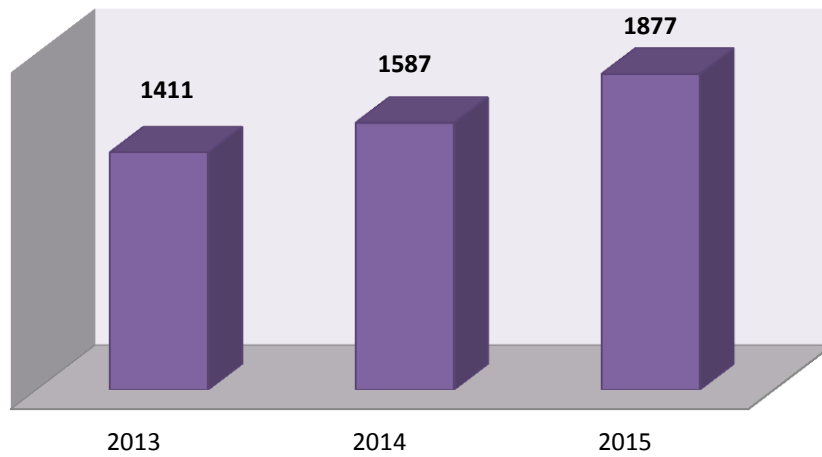
- **Statistical data**

In order to enable a comprehensive insight into the issues we deal with, we considered it necessary to enrich the data obtained from representative companies with official statistics, both for the NE BiH and for the whole territory of Bosnia and Herzegovina with exception of Brčko district.

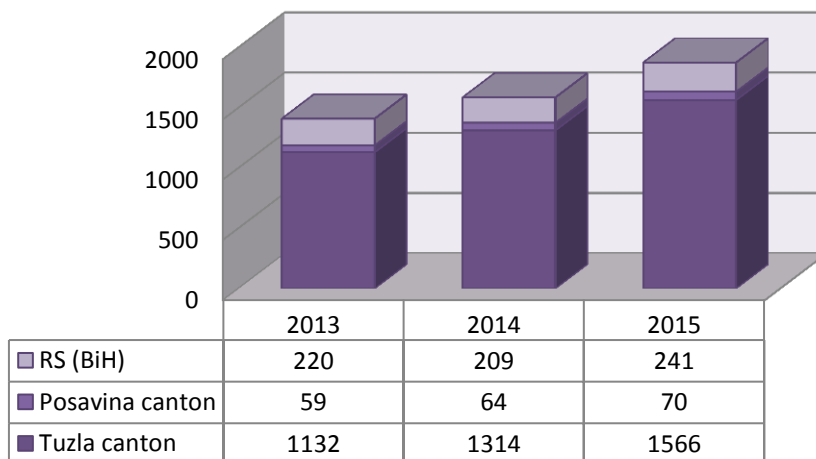
Statistical data relating to the NE BiH economic region



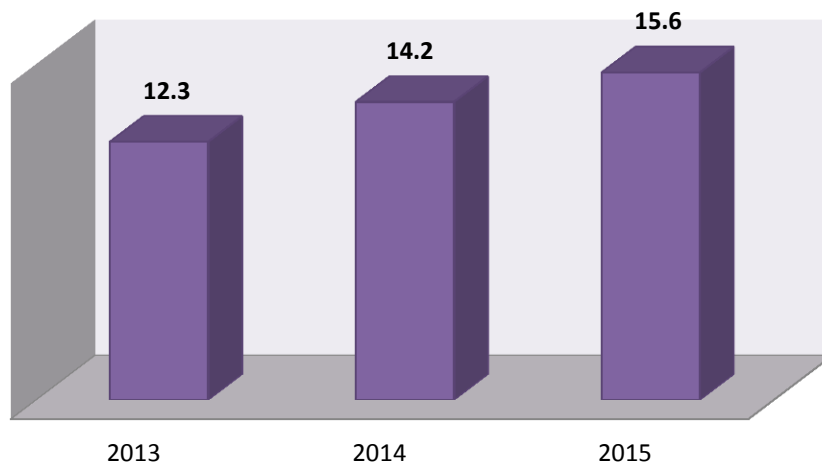
Number of employees NE BiH



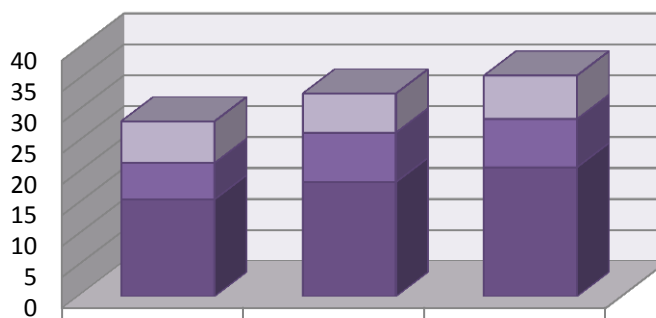
Number of employees NE BiH - subregion



Average number of employees NE BiH

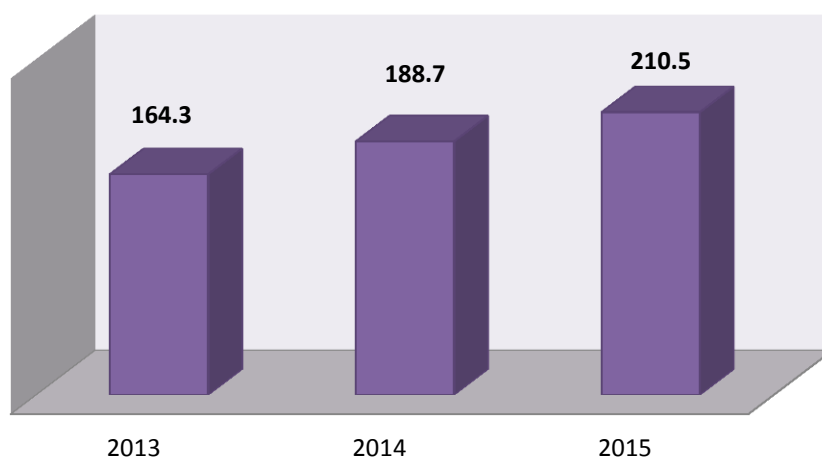


Average number of employees NE BiH - subregion

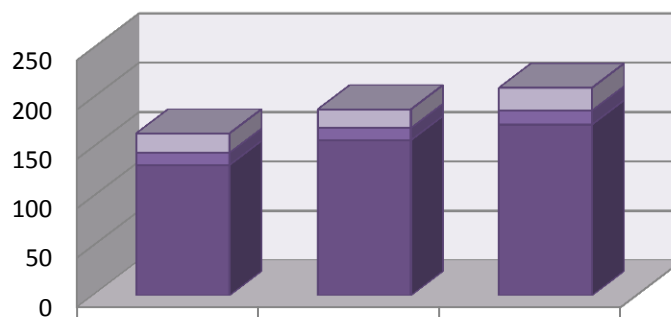


	2013	2014	2015
RS (BiH)	6.7	6.3	7
Posavina canton	5.9	8	7.8
Tuzla canton	15.7	18.5	20.9

Income from sales (mill. BAM) NE BiH

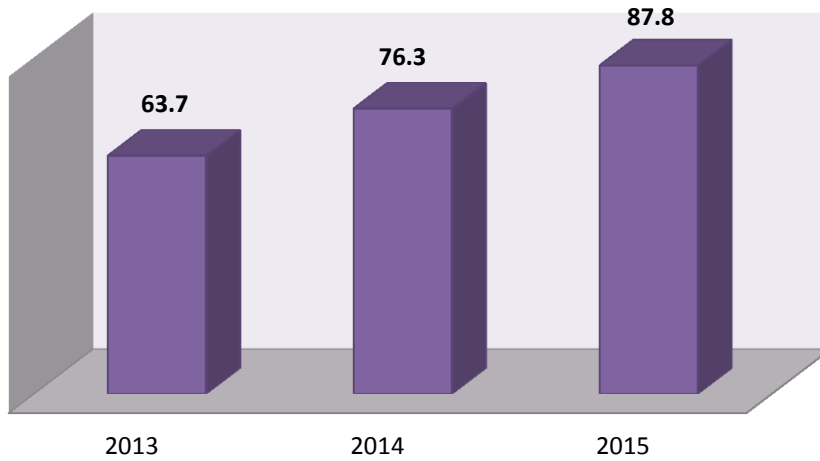


Income from sales (mill.BAM) NE BiH - subregion

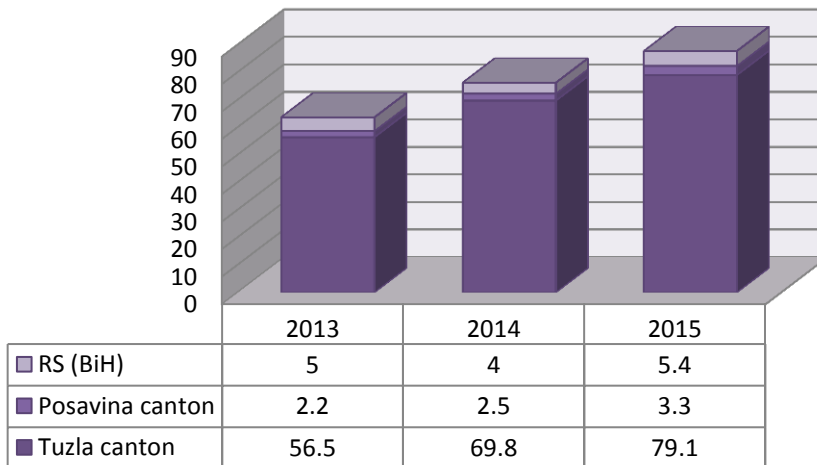


	2013	2014	2015
RS (BiH)	19.5	18.8	22.9
Posavina canton	12.4	12.3	14.2
Tuzla canton	132.4	157.6	173.4

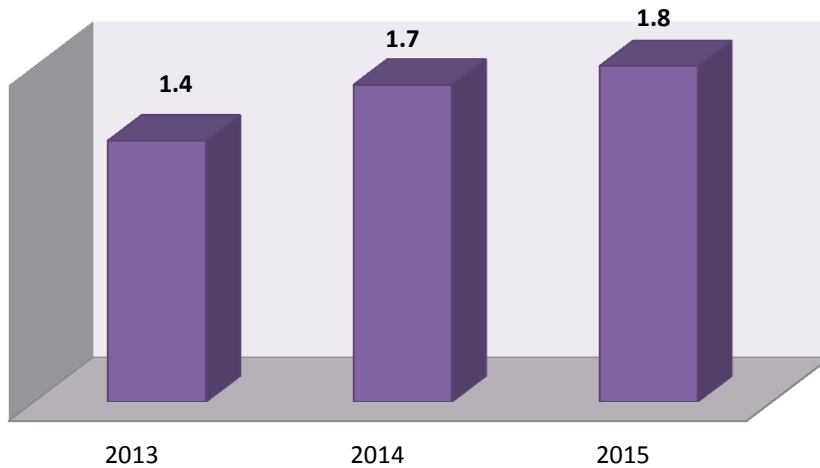
Income from export (mill. BAM) NE BiH



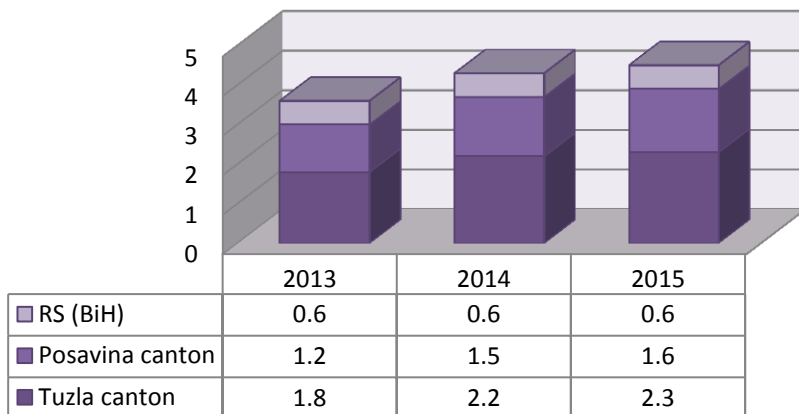
Income from export (mill.BAM) NE BiH - subregion



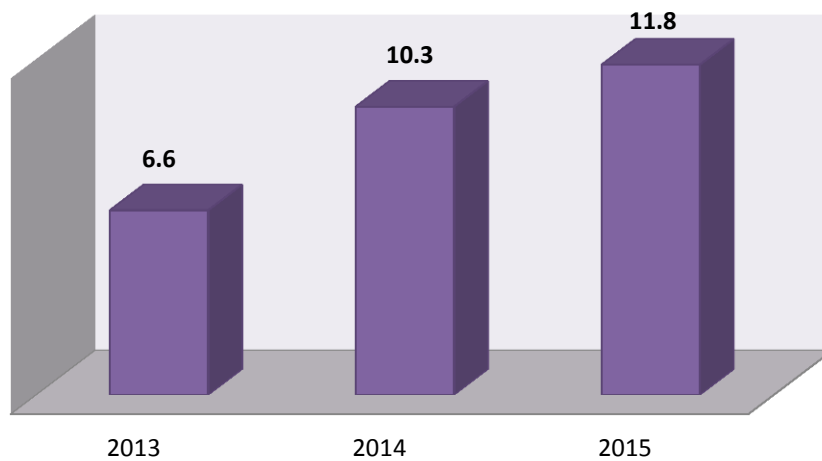
Average income from sales (mill. BAM) NE BiH



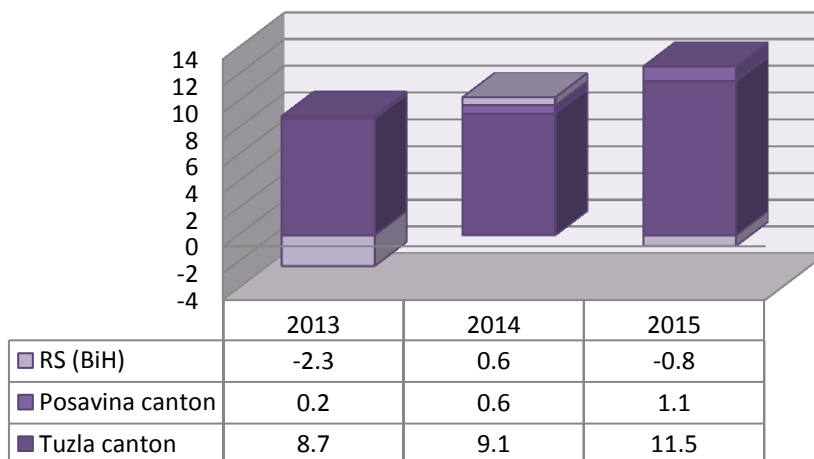
Average income from sales (mill. BAM) NE BiH - subregion



Profit from sales (mill. BAM) NE BiH

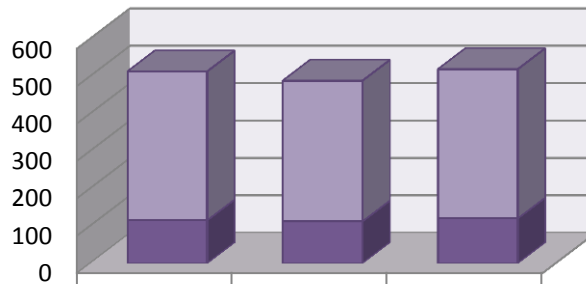


Profit from sales (mill.BAM) NE BiH - subregion



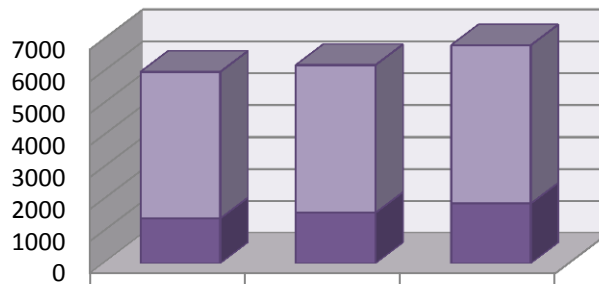
Comparative analysis NE BiH / BiH

Number of companies NE BiH / BiH



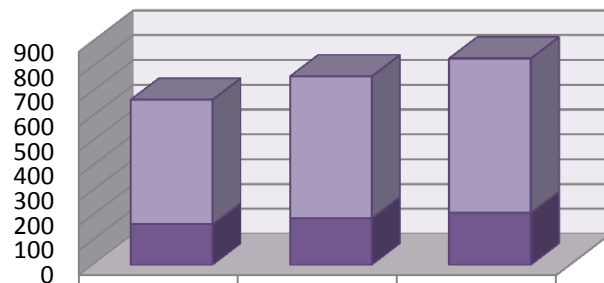
	2013	2014	2015
■ Number of companies B&H	398	376	399
■ Number of companies NE B&H	115	112	120

Number of employees NE BiH / BiH



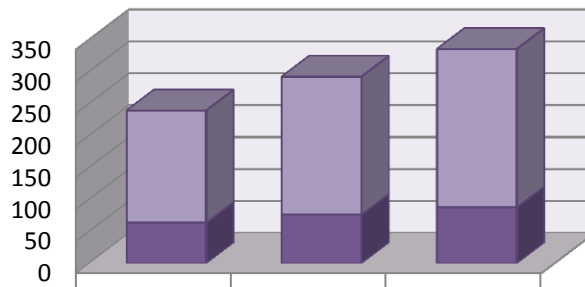
	2013	2014	2015
■ Number of employees B&H	4582	4620	4949
■ Number of employees NE B&H	1411	1587	1877

Income from sales (mill.BAM) NE BiH / BiH



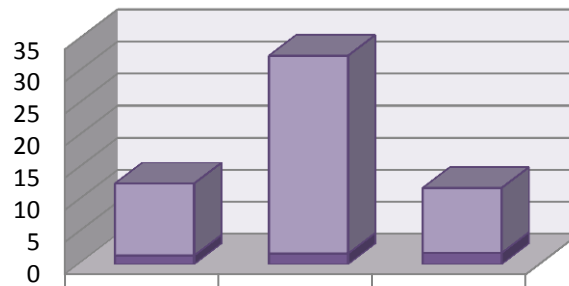
	2013	2014	2015
■ Total income from sales (mill. BAM) B&H	501	571	622
■ Total income from sales (mill. BAM) NE B&H	164.3	188.7	210.5

Income from export NE BiH / BiH



	2013	2014	2015
Income from export (mill. BAM) B&H	111.8	139.6	160.0
Income from export (mill. BAM) NE B&H	63.7	76.3	87.8

Profit from sales (mill. BAM) NE BiH / BiH



	2013	2014	2015
Total profit (mill. BAM) B&H	9.8	29.1	8.3
Total profit (mill. BAM) NE B&H	1.4	1.7	1.8

The most successful companies in SI BiH

Naziv kompanije		Prihod		
		2013	2014	2015
1	HERCEG d.o.o. SREBRENİK	27,850,776	31,643,086	32,239,126
2	HELIOPLAST d.o.o. GRAČANICA	15,853,741	20,555,690	25,744,966
3	PLAMINGO d.o.o. GRAČANICA	18,255,581	19,931,335	19,827,206
4	VARIPLAST d.o.o. GRAČANICA	11,365,908	12,688,366	13,256,950
5	TEMPO PLAST d.o.o. SREBRENİK	8,381,470	10,381,119	12,968,977
6	POLY d.o.o. GRAČANICA	6,984,858	8,584,884	9,881,152
7	PLASTEX d.o.o. GRAČANICA	5,420,848	6,147,855	7,095,191
8	MAGROPLAST d.o.o. Odžak	6,446,129	6,233,429	6,522,158
9	PEPLAST d.o.o. Odžak	5,152,688	5,552,217	6,518,573
10	PULLCOM BH d.o.o. Gradačac	2,639,067	5,373,451	6,302,224
11	BUSCHERHOFF-PLASTIKAL d.d. KALESIJA	4,879,526	5,342,857	5,423,834
12	PGL-PROTECT d.o.o. LUKAVAC	4,079,340	4,348,621	5,357,529
13	ALUPLASTIK d.o.o. ŽIVINICE	3,767,214	3,599,129	4,858,312
14	ALIBEGOVIĆ-PLAST d.o.o. GRAČANICA	3,933,878	4,234,120	3,943,743
15	BEMA BA d.o.o. GRAČANICA	2,315,467	2,630,914	2,711,504
16	PRESS PACK D.o.o. Bijeljina	2,263,688	2,316,743	2,448,285
17	MIRNA d.o.o. GRAČANICA	961,444	1,794,896	2,285,033
18	PLASTOFLEX d.o.o. Gračanica	1,858,640	1,731,980	2,163,168
19	IZO-EKOMONT d.o.o. Zvornik	816,390	380,494	2,019,903
19	SMS-PLAST Co d.o.o. ŽIVINICE	853,024	1,025,825	1,353,991
20	AMBRA d.o.o. GRAČANICA	1,105,938	1,240,863	1,289,143

The most successful companies in BiH

Naziv kompanije		Prihod		
		2013	2014	2015
1	HERCEG d.o.o. SREBRENİK	27,850,776	31,643,086	32,239,126
2	WELTPLAST d.o.o. Posušje	25,650,694	26,588,769	30,538,932
3	VERITAS AUTOMOTIVE d.o.o.	13,234,793	21,972,307	27,233,712
4	HELIOPLAST d.o.o. GRAČANICA	15,853,741	20,555,690	25,744,966
5	D.O.O.Nora Plast	21,223,954	20,813,111	22,601,746
6	PLAMINGO d.o.o. GRAČANICA	18,255,581	19,931,335	19,827,206
7	INDUSTRIA MONOUSO BH D.O.O. Kotor Varoš	6,025,279	10,901,445	14,194,099
8	VARIPLAST d.o.o. GRAČANICA	11,365,908	12,688,366	13,256,950
9	TEMPO PLAST d.o.o. SREBRENİK	8,381,470	10,381,119	12,968,977
10	D.O.O. PEŠTAN	10,210,982	12,757,959	12,322,322
11	PLAMA-PUR BH d.o.o. Kakanj	8,835,107	11,211,716	12,144,070
12	EUROPROFIL d.o.o. Mostar	8,521,364	9,232,688	11,107,920
13	ALPLA BH d.o.o. Čitluk	10,448,704	9,460,651	9,886,502
14	POLY d.o.o. GRAČANICA	6,984,858	8,584,884	9,881,152
15	UNIONINVESTPLASTIKA d.d. Sarajevo	9,909,261	10,101,293	8,313,065
16	PREVENT COMPONENTS d.o.o. Gorazde	0	8,378,987	8,034,142
17	OMORIKA-P.E.T. d.o.o. Bukovica Velika	7,385,879	7,638,050	8,002,932
18	BOSNAPLAST d.d. Bosanski Petrovac	8,892,620	7,358,483	7,695,085
19	SAPLAST d.o.o. Sarajevo	7,492,338	8,055,444	7,623,645
20	PROVEN d.o.o. Sarajevo	6,993,448	6,843,941	7,526,103