

# BUSINESS BAROMETER 2016

Food processing industry

*Development  
Association NERDA*

## Opening remarks

Within the CREDO project, since 2009, regional Development Association NERDA has been conducting surveys within the most propulsive industrial sectors in the region. By introducing popular methods for the assessment of business environment we wish to provide a high quality and credible view of the business environment in the region.

Also, since this method is consistent with the global practice of monitoring economic trends and assessment of business environment, this document may represent a useful source of information for those interested parties from abroad, which have or are planning to establish business contacts in North-East Bosnia and Herzegovina.

In order to provide the users of this publication with valuable insights into the state of the considered industrial sectors, we decided to combine data from multiple sources that are classified in several different ways.

In this sense, the document is comprised of 3 parts - the state of the NE BIH according to certain economic parameters (with display of status according to administrative units), a comparative view of the situation in the NE BIH with the situation at the state level and display of the most successful companies in the considered sectors / subsectors.

Abundance of information will, hopefully, provide interested readers with a basis for better understanding of the state in sectors considered.

The authors of this publication, on this occasion, have not indulged themselves in further commenting on the displayed parameters, leaving readers with an opportunity to make their own views and conclusions on the basis of the information displayed.

## ***Methods***

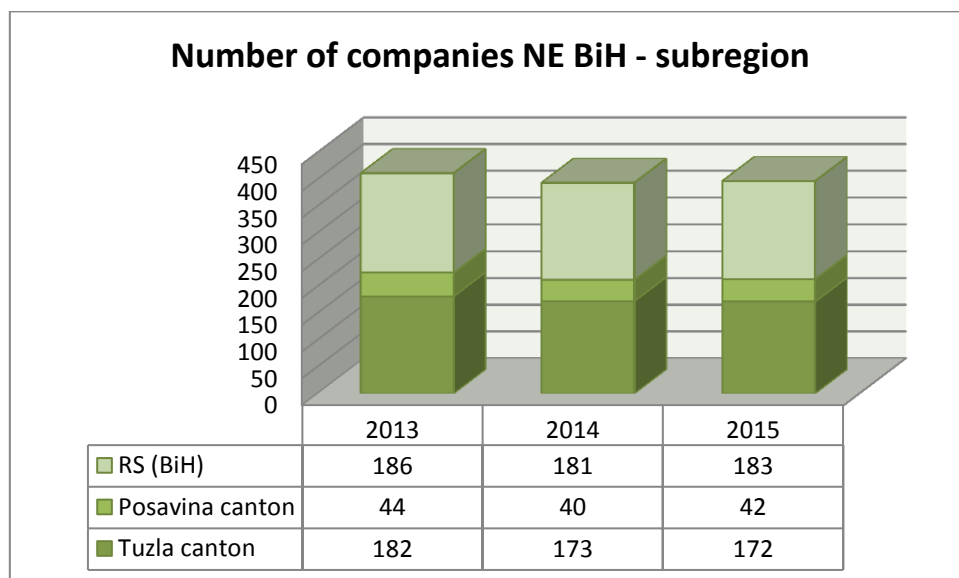
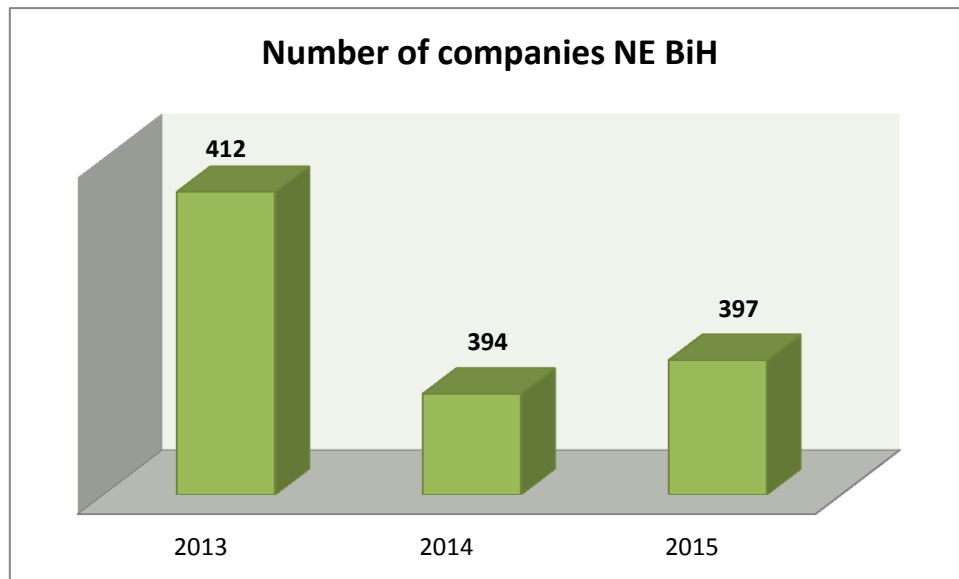
- **Focus on selected industrial sectors**

In the process of forming a list of SMEs that will be involved in this activity, the focus was on SMEs that operate in food processing sector.

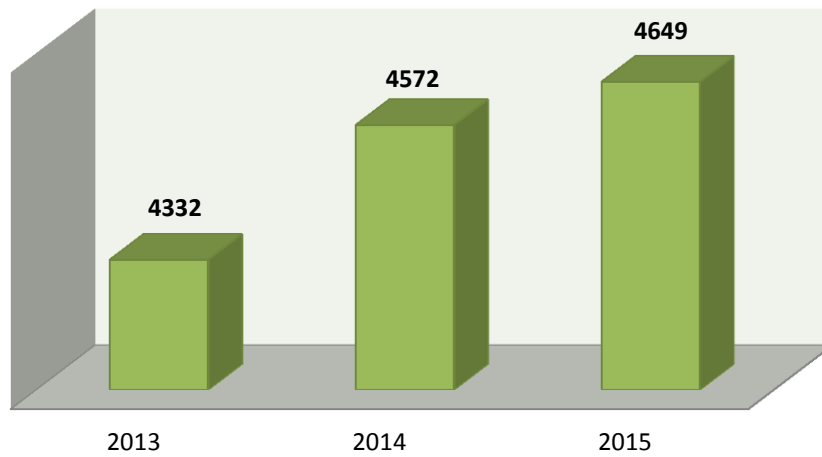
- **Statistical data**

In order to enable a comprehensive insight into the issues we deal with, we considered it necessary to enrich the data obtained from representative companies with official statistics, both for the NE BiH and for the whole territory of Bosnia and Herzegovina.

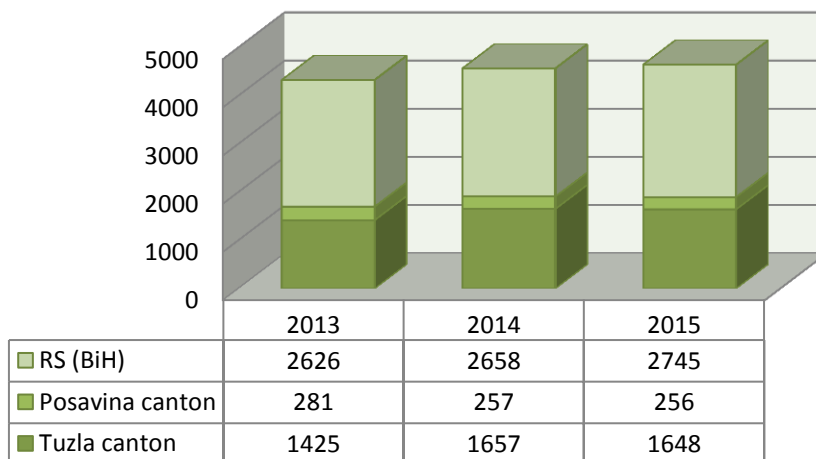
## Statistical data relating to the NE BiH economic region



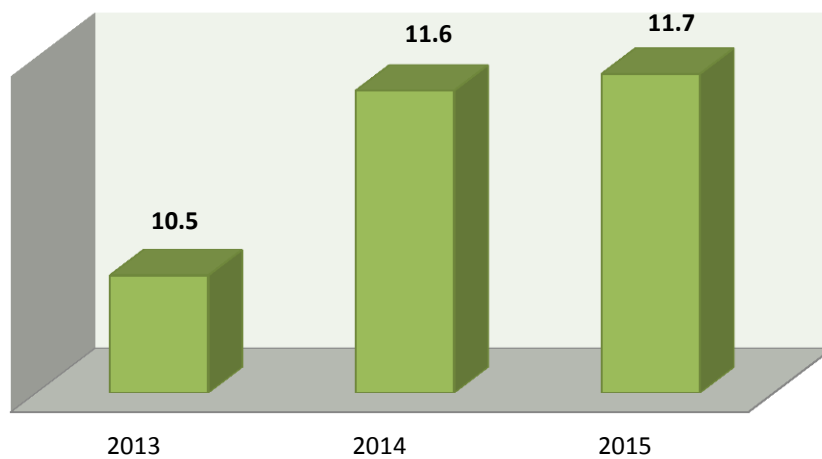
### Number of employees NE BiH



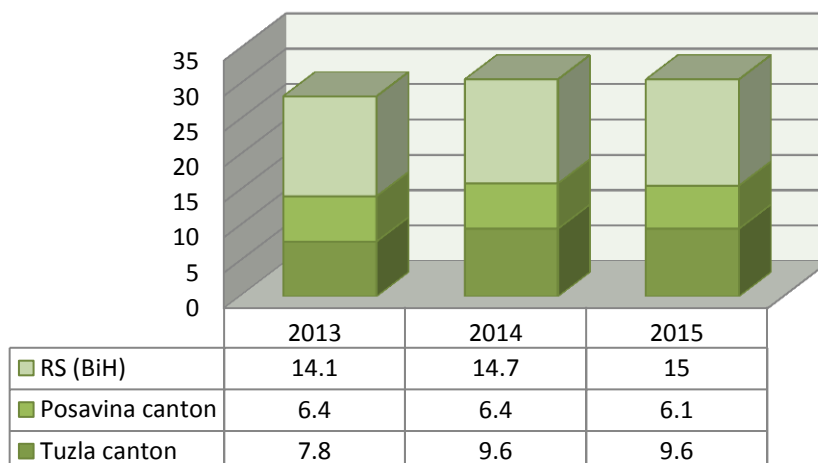
### Number of employees NE BiH - subregion



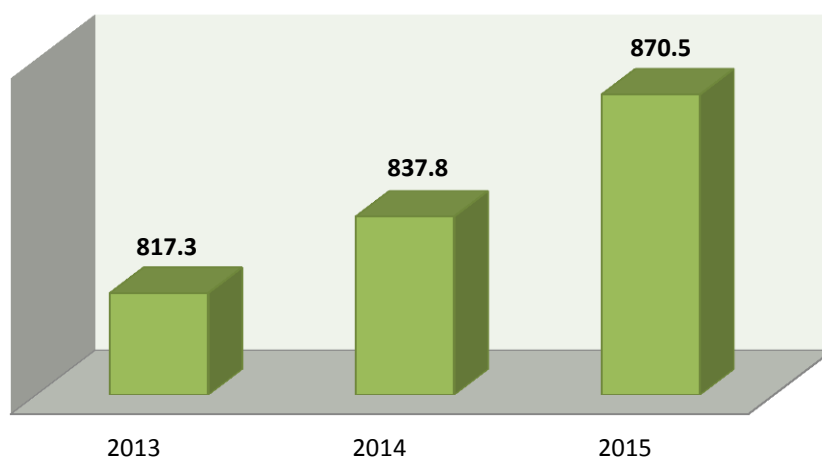
### Average number of employees NE BiH



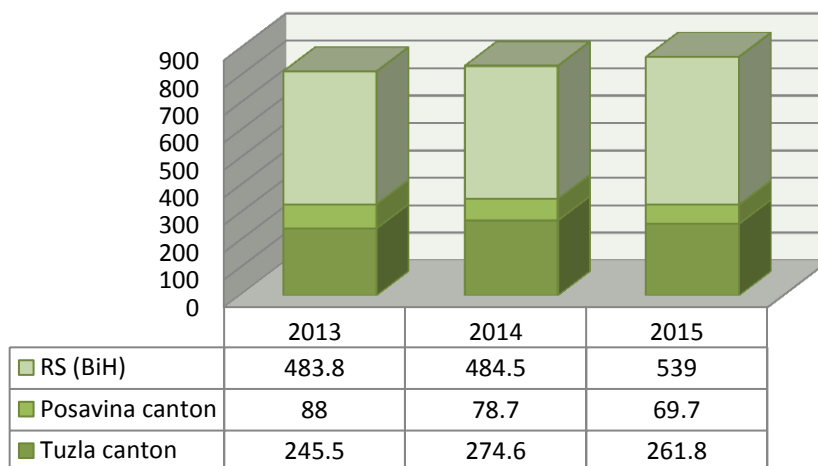
### Average number of employees NE BiH - subregion



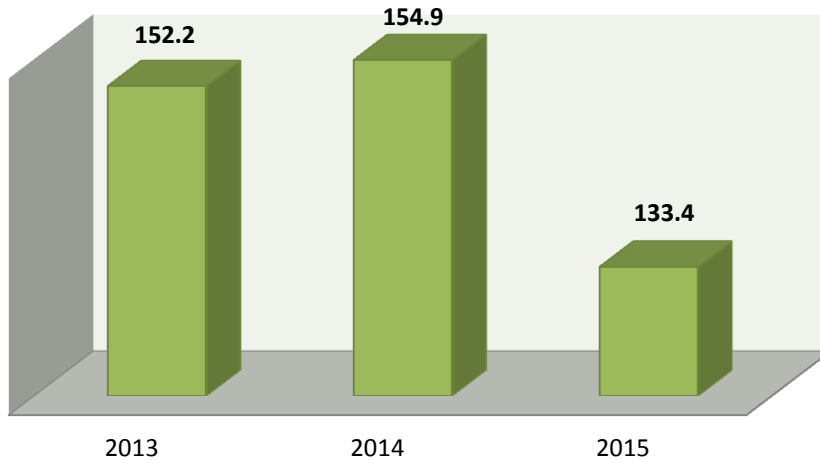
### Income from sales (mill. BAM) NE BiH



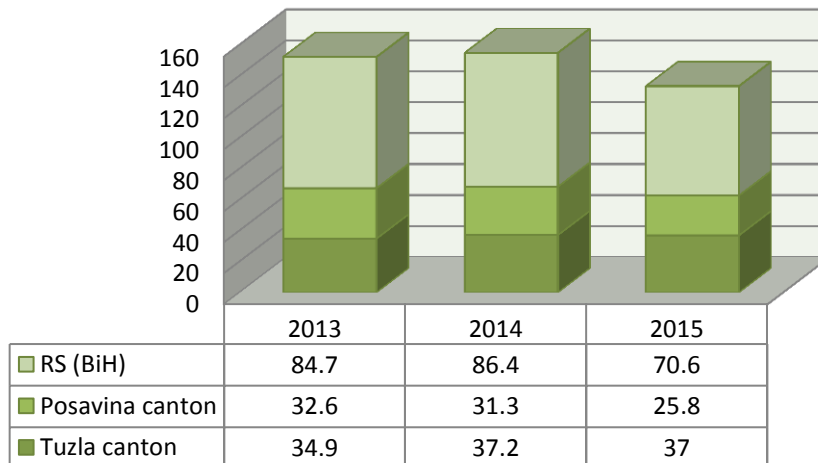
### Income from sales (mill.BAM) NE BiH - subregion



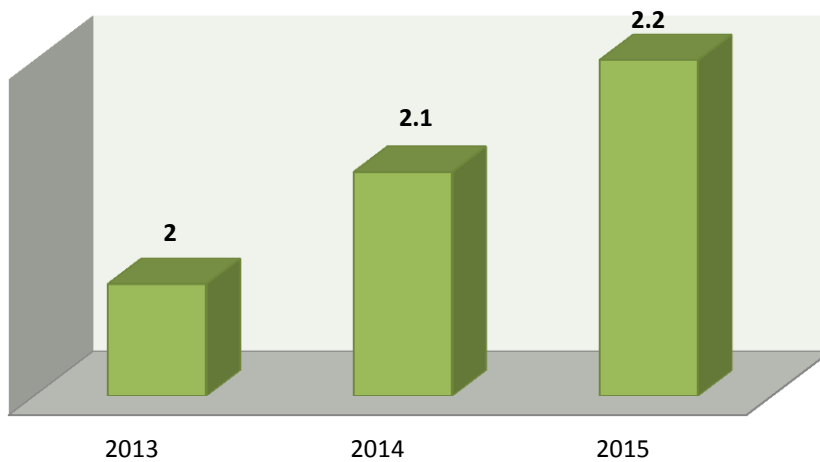
### Income from export (mill. BAM) NE BiH



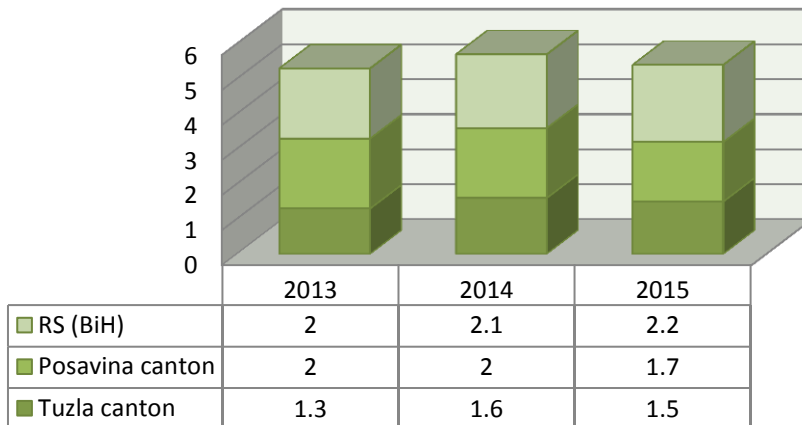
### Income from export (mill.BAM) NE BiH - subregion



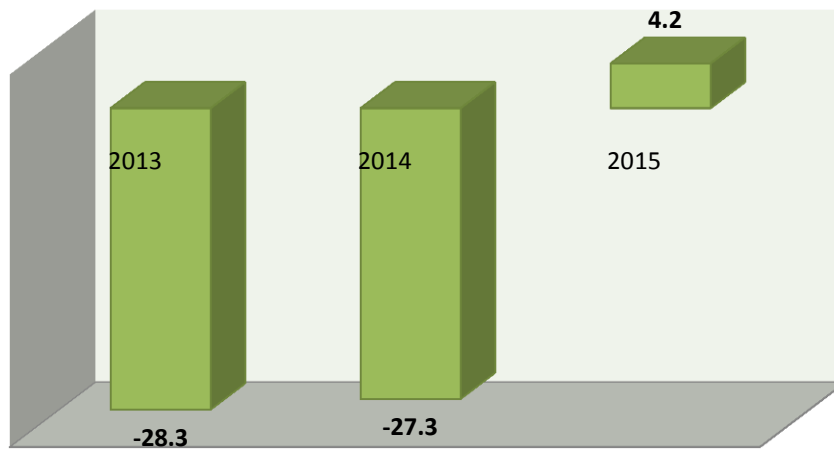
### Average income from sales (mill. BAM) NE BiH



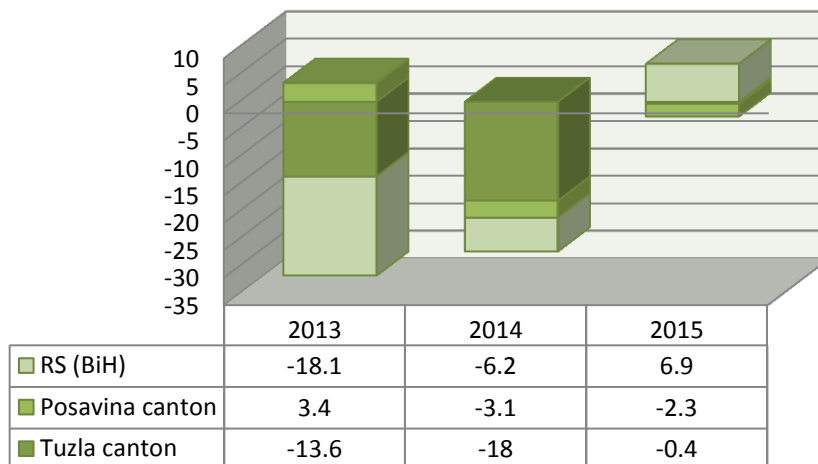
**Average income from sales (mill. BAM) NE BiH  
- subregion**



**Profit from sales (mill. BAM) NE BiH**

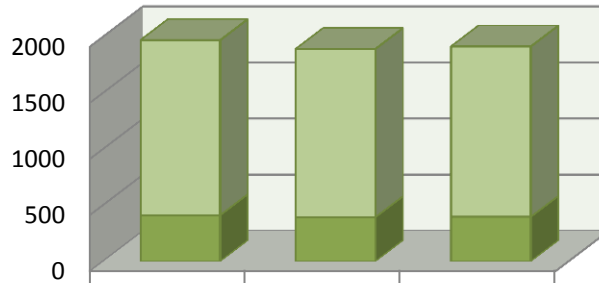


**Profit from sales (mill.BAM) NE BiH - subregion**



## Comparative analysis NE BiH / BiH

### Number of companies NE BiH / BiH



	2013	2014	2015
Number of companies B&H	1559	1498	1517
Number of companies NE B&H	412	394	397

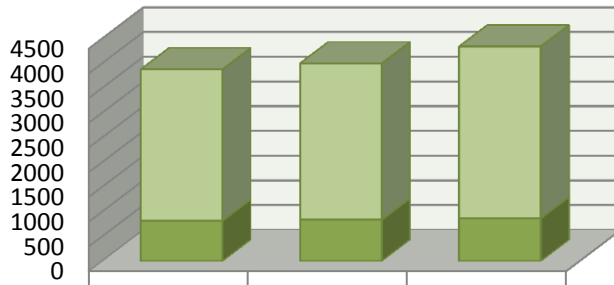
### Number of employees NE BiH / BiH



	2013	2014	2015
Number of employees B&H	19431	19520	20437
Number of employees NE B&H	4332	4572	4649

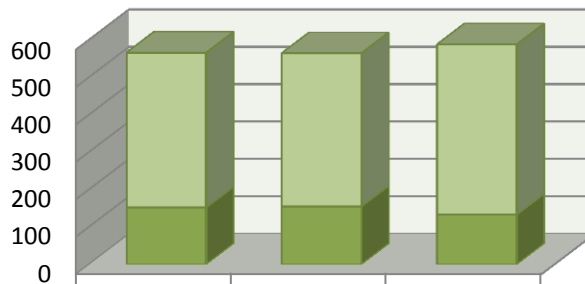


### Income from sales (mill.BAM) NE BiH / BiH



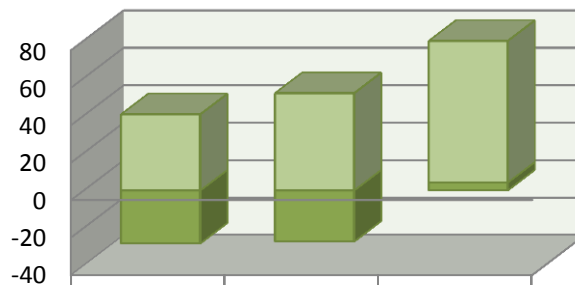
	2013	2014	2015
■ Total income from sales (mill. BAM) B&H	3057	3157	3468
■ Total income from sales (mill. BAM) NE B&H	817.3	837.8	870.5

### Income from export NE BiH / BiH



	2013	2014	2015
■ Income from export (mill. BAM) B&H	413.5	409.3	454.4
■ Income from export (mill. BAM) NE B&H	152.2	154.9	133.4

### Profit from sales (mill.BAM) NE BiH / BiH



	2013	2014	2015
■ Total profit (mill. BAM) B&H	40.6	51.9	75.6
■ Total profit (mill. BAM) NE B&H	-28.3	-27.3	4.2

## The most successful companies in BIH

Naziv kompanije		Prihod		
		2013	2014	2015
1	BIMAL D.D. BRČKO	155,044,834	144,977,753	181,416,371
2	BAJRA D.O.O. TRAVNIK	79,619,108	103,531,970	137,679,750
3	AKOVA IMPEX d.o.o. SARAJEVO	114,173,310	105,473,449	120,160,947
4	SWISSLION d.o.o. Trebinje	66,651,710	89,109,142	97,999,096
5	MLJEKOPRODUKT d.o.o	90,371,931	90,157,008	83,952,537
6	BROVIS DD VISOKO	67,114,898	71,320,866	83,665,760
7	MADI D.O.O. TEŠANJ	45,207,484	63,688,669	82,870,644
8	Klas d.d. Sarajevo	55,386,456	66,132,151	81,382,704
9	MESNA INDUSTRIJA RAKITNO d.o.o. Posušje	36,677,644	37,014,157	73,729,091
10	LEDO d.o.o. Čitluk	65,677,177	60,990,776	73,439,204
11	MEGGLE MLJEKARA d.o.o. Bihać	62,519,841	64,096,129	64,359,952
12	ARGETA d.o.o. Sarajevo	43,222,608	53,878,600	55,769,684
13	PERUTNINA PTUJ-BH D.O.O. BREZA	61,412,190	55,440,866	49,291,055
14	DOO MARBO	46,164,063	47,580,549	45,606,292
15	DD VISPAK Visoko	31,896,915	35,380,961	44,961,959
16	Perutnina Ptuj S doo Srbac	50,293,819	41,968,985	44,473,923
17	RAPIC d.o.o. Gradiška	38,273,343	38,678,399	41,983,849
18	INMER d.o.o. GRADAČAC	26,293,360	37,984,597	41,053,548
19	Mesna industrija TULUMOVIC d.o.o. Laktaši	23,641,819	31,534,313	38,418,800
20	OVAKO d.o.o. Sarajevo	29,506,761	28,890,611	32,523,077

## The most successful companies in NE BIH

Naziv kompanije		Prihod		
		2013	2014	2015
1	BIMAL D.D. BRČKO	155,044,834	144,977,753	181,416,371
2	INMER d.o.o. GRADAČAC	26,293,360	37,984,597	41,053,548
3	GRAND PROM D.o.o. Bijeljina	26,674,968	22,358,164	25,434,235
4	Industrija mesa ZP KOMERC d.o.o. Vršani	19,102,516	22,646,087	25,074,656
5	D.o.o. za proizvodnju, trgovinu i usluge SAVIC COMPANY Bijeljina	24,120,801	24,537,197	25,007,243
6	DINOZA d.o.o. Orašje	32,282,842	31,993,127	24,122,885
7	MLIN MAJIĆ d.o.o.	20,292,294	19,267,019	21,130,258
8	Mliječna industrija 99 d.o.o. Gradačac	19,867,562	20,192,704	19,064,338
9	MENPROM d.o.o. GORNJA TUZLA	13,741,072	15,764,472	17,534,983
10	MLIN NEZIĆ d.o.o. Gradačac	260,235	15,522,958	14,626,833
11	D.O.O. AGROVOCE	14,866,546	17,431,355	14,508,869
12	MLIN PAVLOVIC D.o.o. Crnjelovo Gornje	12,815,238	13,293,089	14,250,309
13	BRACA LAZIC D.o.o. Dvorovi	8,377,437	11,615,168	13,963,497
14	ŽITOPROMET A.D. Bijeljina	18,149,545	17,436,084	13,358,777
15	EUROTRANS d.o.o. GRADAČAC	21,602,310	20,073,814	13,203,909
16	GOLD-MG d.o.o. Donji Žabar	6,915,044	8,979,192	11,256,253
17	POLJOGRADNJA d.o.o. ŽIVINICE	7,652,378	8,058,841	9,564,167
18	MILEKS d.o.o. Milići	7,138,715	8,327,173	9,367,054
19	TRIO D.o.o. Zvornik	11,132,677	10,248,820	9,314,140
20	MLIN IVO & BELE d.o.o. Oštra Luka	9,984,518	8,994,315	8,700,558