

# BUSINESS BAROMETER 2016

Metal, wood, food processing and plastic and tools sectors

*Development  
Association NERDA*

## **Opening remarks**

Within the CREDO project, since 2009, regional Development Association NERDA has been conducting surveys within the most propulsive industrial sectors in the region. By introducing popular methods for the assessment of business environment we wish to provide a high quality and credible view of the business environment in the region.

Also, since this method is consistent with the global practice of monitoring economic trends and assessment of business environment, this document may represent a useful source of information for those interested parties from abroad, which have or are planning to establish business contacts in North-East Bosnia and Herzegovina.

In order to provide the users of this publication with valuable insights into the state of the considered industrial sectors, we decided to combine data from multiple sources that are classified in several different ways.

In this sense, the document is comprised of 3 parts - the state of the NE BIH according to certain economic parameters (with display of status according to administrative units), a comparative view of the situation in the NE BIH with the situation at the state level and display of the most successful companies in the considered sectors / subsectors.

Abundance of information will, hopefully, provide interested readers with a basis for better understanding of the state in sectors considered.

The authors of this publication, on this occasion, have not indulged themselves in further commenting on the displayed parameters, leaving readers with an opportunity to make their own views and conclusions on the basis of the information displayed.

## ***Methods***

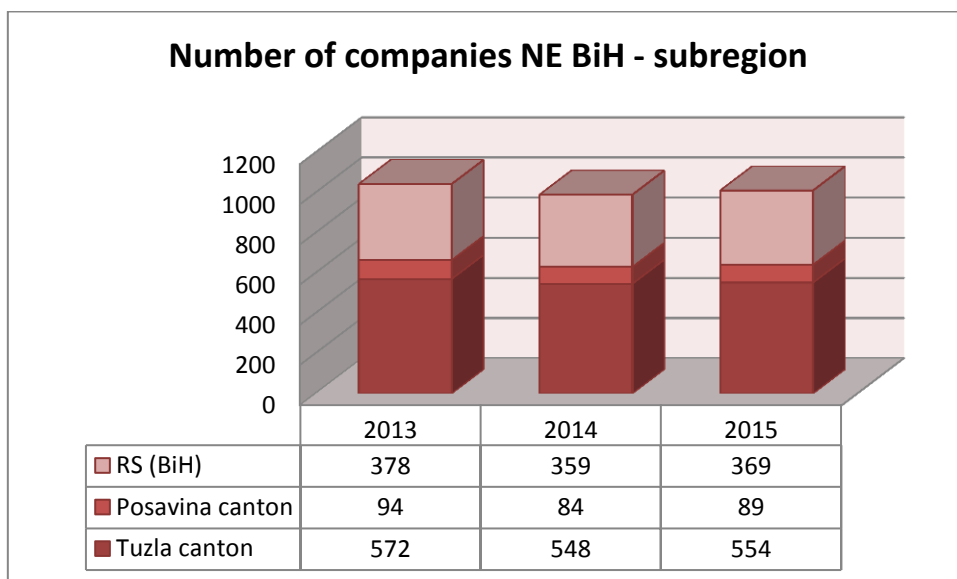
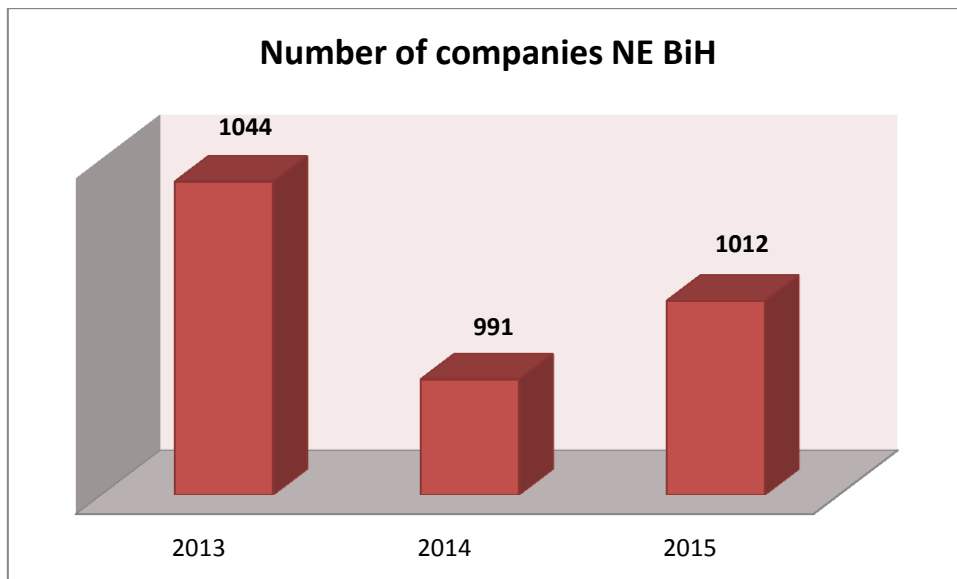
- **Focus on selected industrial sectors**

In the process of forming a list of SMEs that will be involved in this activity, the focus was on SMEs that operate in wood, food and metal processing sector same as in plastic and tools sector.

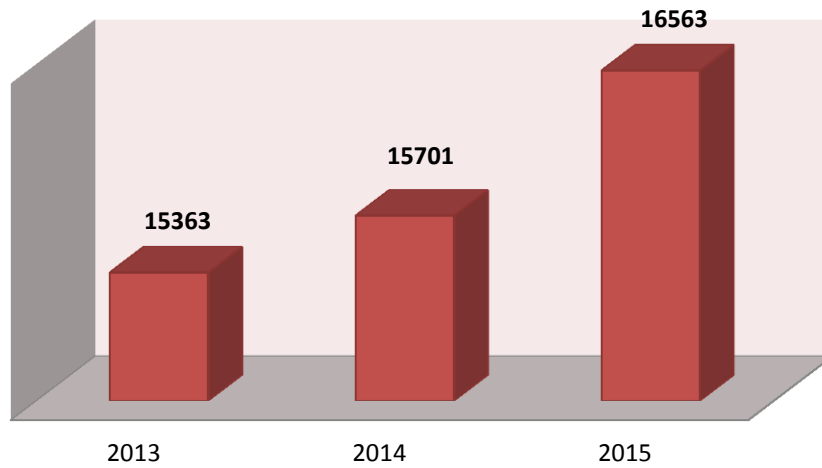
- **Statistical data**

In order to enable a comprehensive insight into the issues we deal with, we considered it necessary to enrich the data obtained from representative companies with official statistics, both for the NE BiH and for the whole territory of Bosnia and Herzegovina with exception of Brčko district.

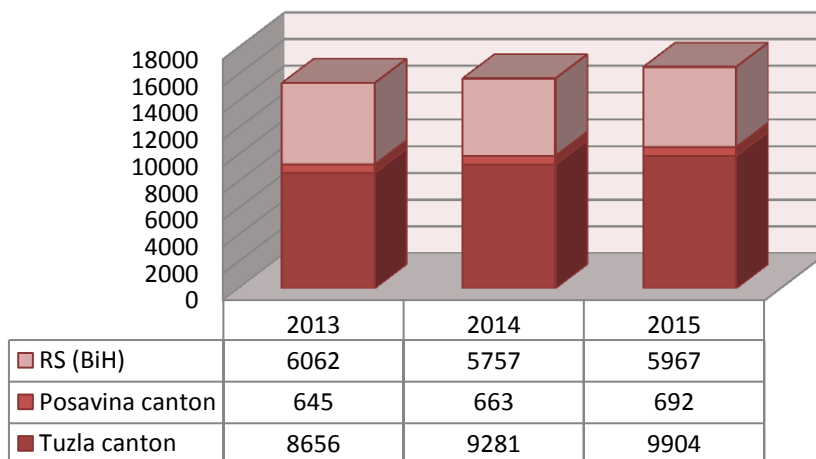
## Statistical data relating to the NE BiH economic region



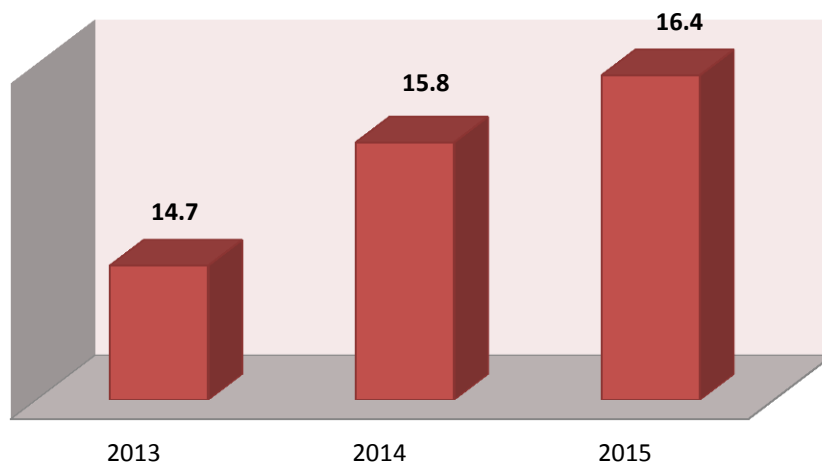
### Number of employees NE BiH



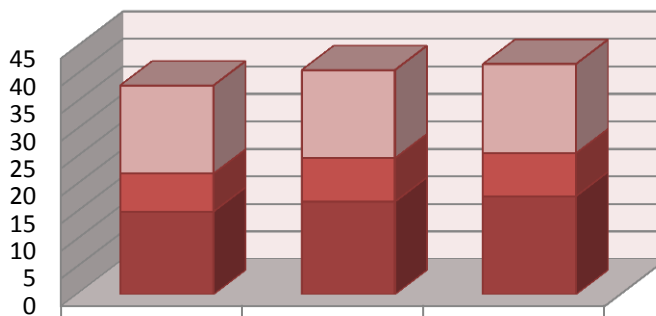
### Number of employees NE BiH - subregion



### Average number of employees NE BiH

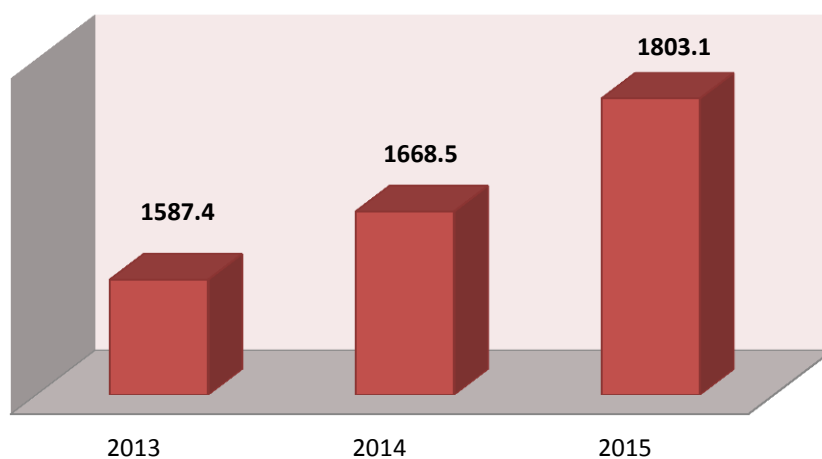


### Average number of employees NE BiH - subregion

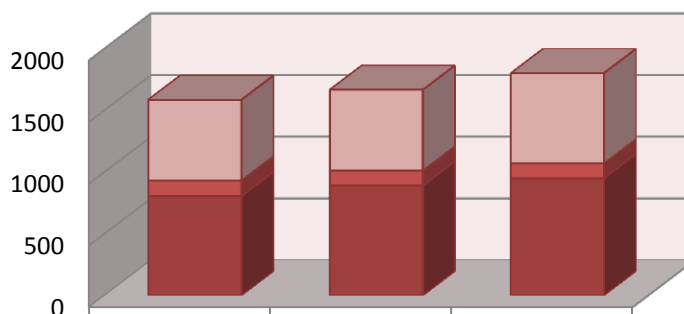


	2013	2014	2015
RS (BiH)	16	16	16.2
Posavina canton	6.9	7.9	7.8
Tuzla canton	15.1	16.9	17.9

### Income from sales (mill. BAM) NE BiH

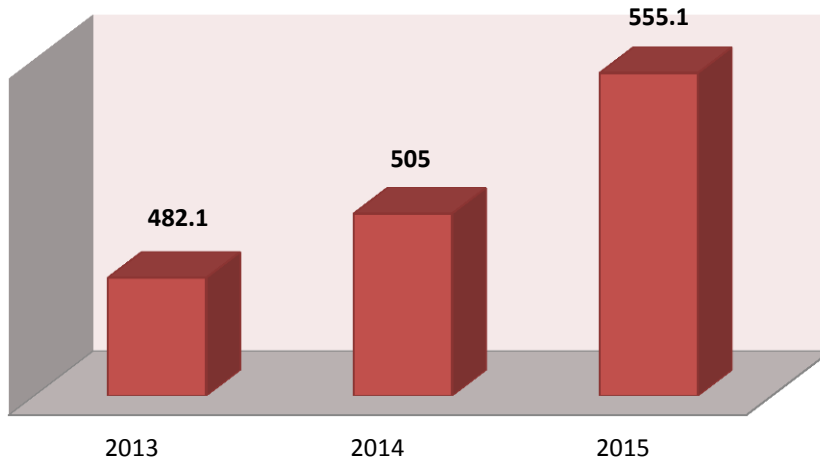


### Income from sales (mill.BAM) NE BiH - subregion

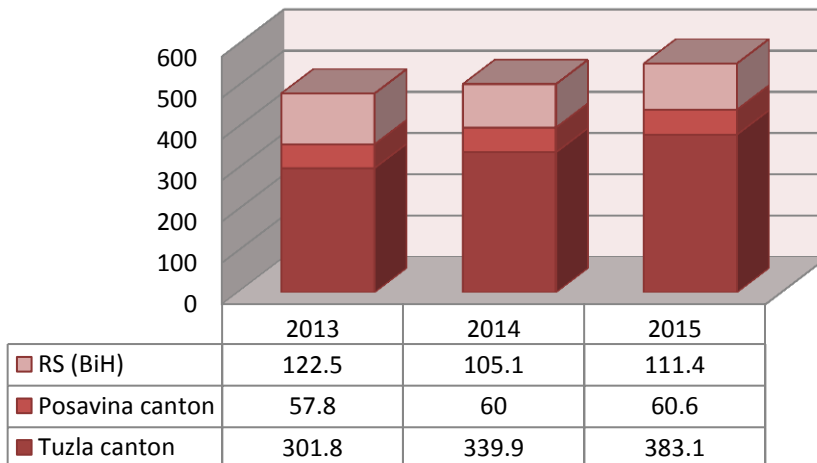


	2013	2014	2015
RS (BiH)	653.5	654	730.5
Posavina canton	127.8	122.3	120.6
Tuzla canton	806.1	892.2	952

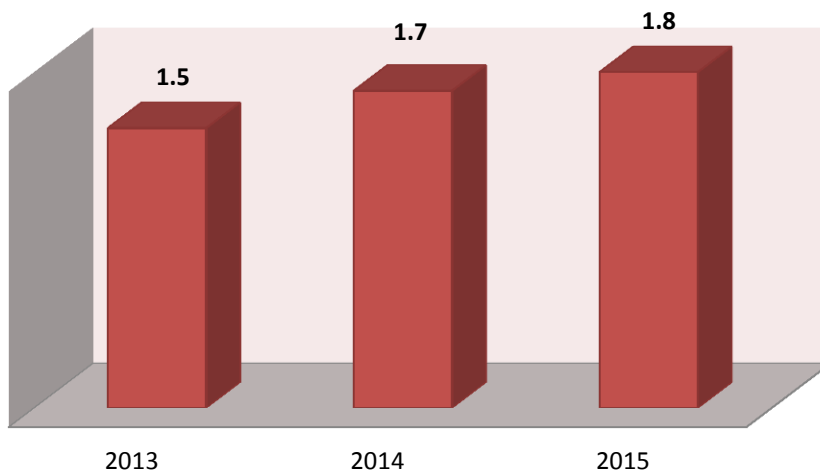
### Income from export (mill. BAM) NE BiH



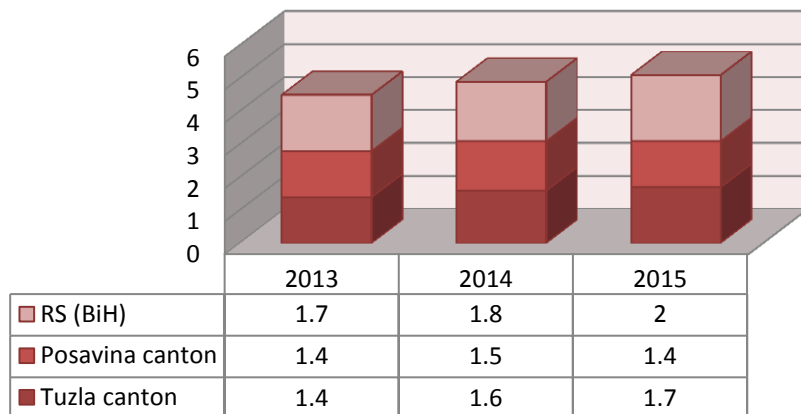
### Income from export (mill.BAM) NE BiH - subregion



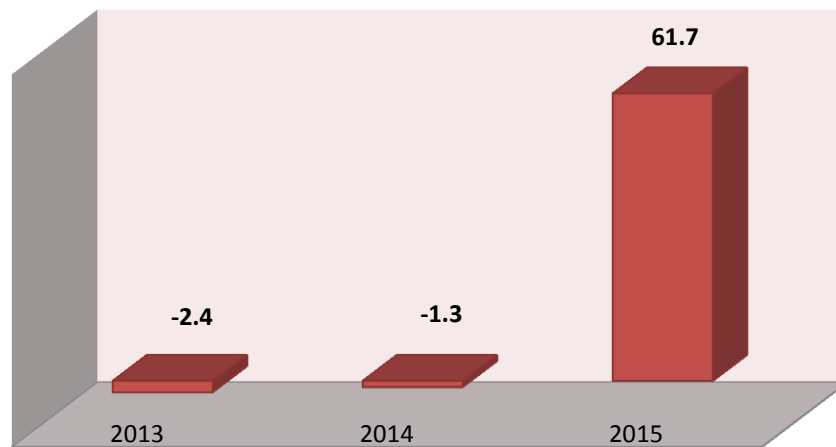
### Average income from sales (mill. BAM) NE BiH



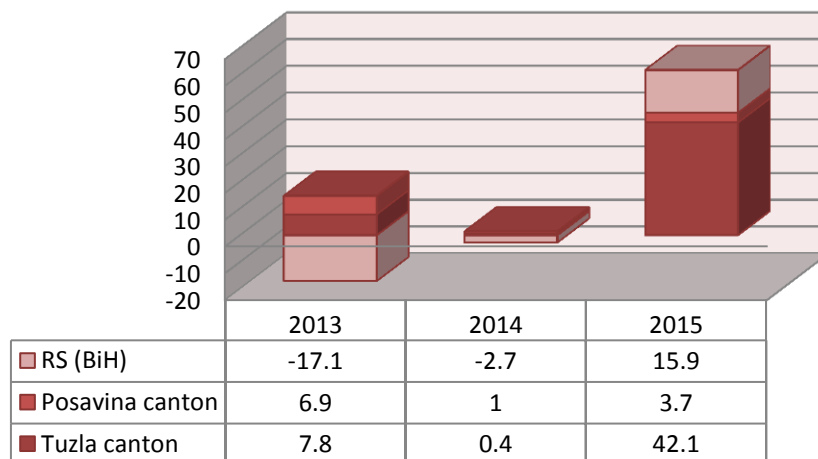
### Average income from sales (mill. BAM) NE BiH - subregion



### Profit from sales (mill. BAM) NE BiH

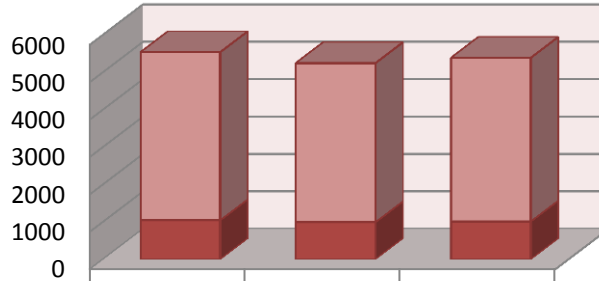


### Profit from sales (mill.BAM) NE BiH - subregion



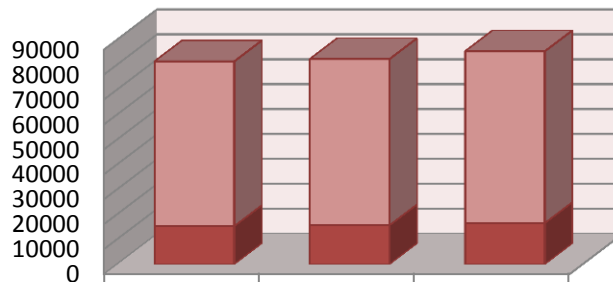
## Comparative analysis NE BiH / BiH

### Number of companies NE BiH / BiH



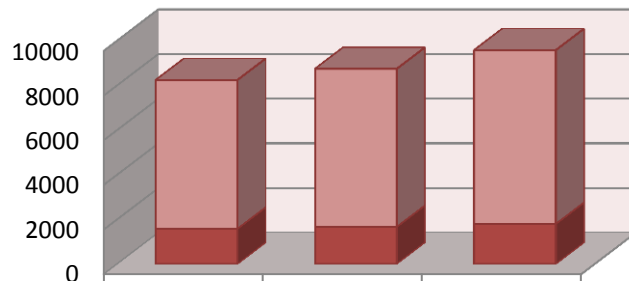
■ Number of companies B&H	4492	4252	4374
■ Number of companies NE B&H	1044	991	1012

### Number of employees NE BiH / BiH



■ Number of employees B&H	65993	66588	68825
■ Number of employees NE B&H	15363	15701	16563

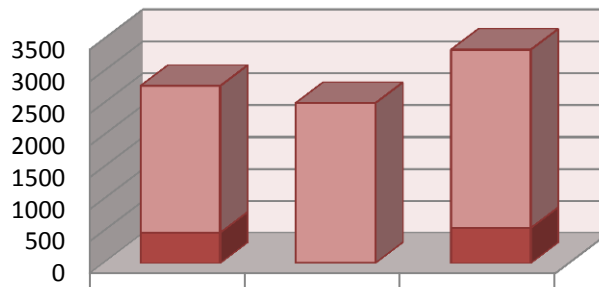
### Income from sales (mill.BAM) NE BiH / BiH



■ Total income from sales (mill. BAM) B&H	6.654	7.069	7.775
■ Total income from sales (mill. BAM) NE B&H	1587.4	1668.5	1803.1

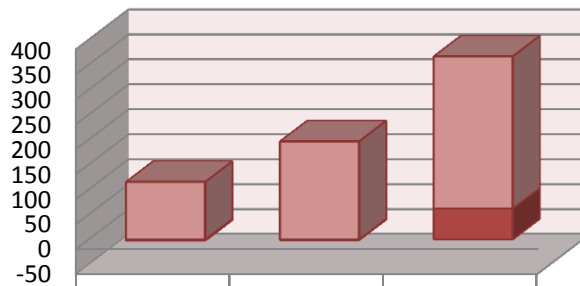


### Income from export NE BiH / BiH



	2013	2014	2015
Income from export (mill. BAM) B&H	2294.3	2502.9	2788.9
Income from export (mill. BAM) NE B&H	482.1	5.5	555.1

### Profit from sales (mill. BAM) NE BiH / BiH



	2013	2014	2015
Total profit (mill. BAM) B&H	115.1	196.2	304.6
Total profit (mill. BAM) NE B&H	-2.4	-1.3	61.7

## The most successful companies in BIH

Naziv kompanije		Prihod		
		2013	2014	2015
1	BIMAL D.D. BRČKO	155,044,834	144,977,753	181,416,371
2	BAJRA D.O.O. TRAVNIK	79,619,108	103,531,970	137,679,750
3	FEAL d.o.o ŠIROKI BRIJEG	100,529,699	98,395,798	133,182,567
4	AKOVA IMPEX d.o.o. SARAJEVO	114,173,310	105,473,449	120,160,947
5	SWISSLION d.o.o Trebinje	66,651,710	89,109,142	97,999,096
6	IGMAN d.d. KONJIC	47,533,127	58,970,017	93,979,140
7	MLJEKOPRODUKT d.o.o	90,371,931	90,157,008	83,952,537
8	BROVIS DD VISOKO	67,114,898	71,320,866	83,665,760
9	MADI D.O.O. TEŠANJ	45,207,484	63,688,669	82,870,644
10	Klas d.d. Sarajevo	55,386,456	66,132,151	81,382,704
11	MESNA INDUSTRIJA RAKITNO d.o.o. Posušje	36,677,644	37,014,157	73,729,091
12	LEDO d.o.o. Čitluk	65,677,177	60,990,776	73,439,204
13	T T KABELI d.o.o. ŠIROKI BRIJEG	37,044,990	44,160,379	70,024,910
14	MEGGLE MLJEKARA d.o.o. Bihać	62,519,841	64,096,129	64,359,952
15	ARGETA d.o.o. Sarajevo	43,222,608	53,878,600	55,769,684
16	FERRO-KEŠ d.o.o. Mostar	64,756,405	55,448,491	54,116,462
17	M I V I K O d.o.o. POSUŠJE	33,084,770	41,985,498	53,134,012
18	PERUTNINA PTUJ-BH D.O.O. BREZA	61,412,190	55,440,866	49,291,055
19	STANDARD FURNITURE FACTORY d.d. Sarajevo	70,792,698	63,203,583	47,074,843
20	DOO MARBO	46,164,063	47,580,549	45,606,292

## The most successful companies in NE BIH

Naziv kompanije		Prihod		
		2013	2014	2015
1	BIMAL D.D. BRČKO	155,044,834	144,977,753	181,416,371
2	INMER d.o.o. GRADAČAC	26,293,360	37,984,597	41,053,548
3	TRGOVIR d.o.o. GRAČANICA	27,587,950	31,029,339	32,404,942
4	HERCEG d.o.o. SREBRENİK	27,850,776	31,643,086	32,239,126
5	ALFE-MI d.o.o. ŽIVINICE	21,044,822	23,585,199	30,512,207
6	TMD GROUP d.o.o. GRADAČAC	17,772,101	25,488,541	30,088,971
7	VERITAS AUTOMOTIVE d.o.o.	13,234,793	21,972,307	27,233,712
8	HELIOPLAST d.o.o. GRAČANICA	15,853,741	20,555,690	25,744,966
9	GRAND PROM D.o.o. Bijeljina	26,674,968	22,358,164	25,434,235
10	UNIS-TOK d.o.o. KALESIJA	20,260,268	22,631,556	25,099,702
11	Industrija mesa ZP KOMERC d.o.o. Vršani	19,102,516	22,646,087	25,074,656
12	D.o.o. za proizvodnju, trgovinu i usluge SAVIC COMPANY Bijeljina	24,120,801	24,537,197	25,007,243
13	DINOZA d.o.o. Orašje	32,282,842	31,993,127	24,122,885
14	MLIN MAJIĆ d.o.o.	20,292,294	19,267,019	21,130,258
15	PLAMINGO d.o.o. GRAČANICA	18,255,581	19,931,335	19,827,206
16	Mliječna industrija 99 d.o.o. Gradačac	19,867,562	20,192,704	19,064,338
17	FEN-BH d.o.o. LUKAVAC	26,313,487	14,276,274	18,931,771
18	PETROPROJEKT D.o.o. Bratunac	12,963,552	14,630,708	18,256,503
19	MENPROM d.o.o. GORNJA TUZLA	13,741,072	15,764,472	17,534,983
20	Index d.o.o. Gračanica	13,470,946	15,283,637	15,390,625